

State of Washington
Office of the Insurance Commissioner
1999 Washington Market Share
Line of Business: Life and Annuity

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Domestic Authorized Companies
Zero Premium Companies Excluded

All Dollars in Thousands

Company Name	NAIC Code	Dom	Ordinary	Credit	Group	Industrial	Total	Market Share(1)
Family Life Ins Co	63053	WA	\$1,428	\$0	\$4	\$0	\$1,432	0.04%
Farmers New World Life Ins Co	63177	WA	\$22,208	\$0	\$0	\$0	\$22,208	0.70%
Great Republic Life Ins Co	67482	WA	\$82	\$0	\$0	\$0	\$82	0.00%
Investors Life Ins Co NA	63487	WA	\$681	\$0	\$55	\$0	\$736	0.02%
North Coast Life Ins Co	67059	WA	\$629	\$0	\$0	\$0	\$629	0.02%
North West Life Asr Co Of Amer	70777	WA	\$1,124	\$0	\$0	\$0	\$1,124	0.04%
North West Life Asr Co Of Canada	84514	WA	\$1,371	\$0	\$0	\$0	\$1,371	0.04%
Northern Life Ins Co	87734	WA	\$3,627	\$0	\$1,221	\$0	\$4,848	0.15%
Pemco Life Ins Co	71803	WA	\$884	\$9	\$125	\$0	\$1,018	0.03%
Safeco Life Ins Co	68608	WA	\$331,957	\$0	\$24,545	\$0	\$356,502	11.18%
Safeco Natl Life Ins Co	90581	WA	\$67	\$0	\$0	\$0	\$67	0.00%
States West Life Ins Co	94188	WA	\$73	\$0	\$7,351	\$0	\$7,424	0.23%
Western United Life Assur Co	77925	WA	\$68,771	\$0	\$0	\$0	\$68,771	2.16%
Totals			\$432,901	\$9	\$33,302	\$0	\$466,212	14.62%

(1)Market Share is based on all authorized Washington companies' written premiums.